

Exhibitor Table 2017

Support the organisations that make the
NSW Farmers Annual Conference possible.
These are the organisations that can add value to your business.



SafeWork NSW

We are the workplace health and safety regulator for New South Wales. We provide information and advice on improving health and safety, work with businesses to provide effective solutions to safety issues and collaborate with industry to develop best practice programs. We provide licences and registration for high risk work, investigate workplace incidents and enforce work health and safety laws in NSW.

With more than a third of Australia's economic output coming from NSW, the work we do is vital to keeping all workplaces safe and healthy. We receive over 200,000 calls and 10,000 emails from workers and employers each year, and issue more than 200,000 licences, notifications, and certificates and permits. Visit safework.nsw.gov.au for more information.

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WFI, Insurance has a long and proud history of serving the Australian community. From humble beginnings in 1919, the company has become a leading Australian rural and business insurer. WFI's business has grown throughout its history by giving clients high levels of personal service from well-trained insurance professionals, and striving to provide a fast, efficient claims settlement service.

This cornerstone of the business has been complemented by the introduction of a range of insurance plans, which provide innovative solutions to many insurance requirements.

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The grains industry plays a vital role in Australia's economy, comprising 24 percent of total agricultural exports. The Grains Research and Development Corporation (GRDC) supports the industry through investing in research, development and extension (RD&E) to create enduring profitability for Australian grain growers.

The GRDC invests over \$192 million in around 900 research, development and extension (RD&E) projects to directly benefit growers across a broad range of research areas – from molecular biology to farming systems. Within their carefully balanced portfolio is a range of investments, from long-term, high risk, 'blue sky' research to short-term, outcome-focused

applied research at the local level. The GRDC's investments deliver results and the aim is to continually break new ground for growers.

GRDC is working to ensure Australian grain growers have:

- better practices developed faster
- access to superior varieties that enable them to effectively compete in global markets
- new products and services (both on and off farm) to assist growers to effectively compete in global grain markets
- the awareness and capacity to optimise adoption of grains research outputs.

Visit www.grdc.com.au

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AGL is one of Australia's leading integrated energy companies. It is taking action to responsibly reduce its greenhouse gas emissions while providing secure and affordable energy to its customers. Drawing on over 175 years of experience, AGL serves its customers throughout eastern Australia with meeting their energy requirements, including gas, electricity, solar PV and related products and services.

AGL has a diverse power generation portfolio including base, peaking and intermediate generation plants, spread across traditional thermal generation as well as renewable sources including hydro, wind, solar, landfill gas and biomass.

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Department of Primary Industries

The NSW Department of Primary Industries (DPI) works to increase the value of primary industries and drive economic growth across NSW.

DPI manages a broad range of initiatives from resource to industry, including natural resource management, research and development, pest and disease management, food safety, industry engagement, and market access and competition. Call into the DPI stand and meet staff representing the Agriculture and Biosecurity & Food Safety teams

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primesuper

surprisingly straightforward

Prime Super offers straightforward superannuation solutions to empower you to grow, manage and protect your wealth and retirement income.

We take the complexity out of super and investments so that you can get on with what matters to you. Prime Super is an independent profit-to-members superannuation fund and our members are at the heart of everything we do.

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energus

Energus is an engineering based solar company with over 70 years combined experience within the solar industry. Energus has world leading experience covering areas from solar cell technology, solar module development, through to system design, installation and project management. Energus is committed to providing leading edge technologies coupled with industry leading installation practices delivering solar systems that strike the balance between price, performance and reliability.

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origin

Origin has a rich heritage in energy exploration, production, power generation and retailing. Today, we are the leading provider of energy to homes and businesses throughout Australia, and a major energy provider in New Zealand and the Pacific. Origin has approximately 4.3 million customer accounts, making us the largest energy retailer in Australia.

Our customers depend on us to provide a reliable, affordable and sustainable energy supply that meets their needs and expectations. That means we are not just in the business of supplying energy, but also need to provide timely and helpful advice, effective service

response, and assistance in accessing other parts of the energy supply chain, when required.

Our success depends on our ability to meet these needs and exceed expectations, which is why we are committed to genuinely listening to our customers, continually improving their service experience and evolving our business to ensure that we are well positioned to meet their future needs.

Vicki Sweeney
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Local Land Services works with land managers and the community to improve primary production within healthy landscapes. We also assist rural and regional communities to be profitable and sustainable into the future.

We connect people with groups, information, support and funding to improve agricultural productivity and better manage our natural resources. Our services include agricultural extension, biosecurity, livestock health, emergency management and natural resource management.

Across the state, 11 local regions provide our front-line services. We are uniquely placed to provide assistance to land managers throughout the state to help protect their land, business and way of life.

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R U OK?'s vision is a world where we're all connected and are protected from suicide. Our mission is to inspire and empower everyone to meaningfully connect with people around them and support anyone struggling with life.

Our goals are to:

1. Boost our confidence to meaningfully connect and ask about life's ups and downs
2. Nurture our sense of responsibility to regularly connect and support others
3. Strengthen our sense of belonging because we know people are there for us
4. Be relevant, strong and dynamic

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The logo for H E Silos features the letters 'H E' in a large, bold, dark green serif font. Below 'H E', the word 'S I L O S' is written in a smaller, bold, dark green serif font, with each letter spaced out.

H E Silos is an agri-business manufacturing on-farm storage for the sustainability of all grain. H E Silos have been manufacturing grain storage products since 1969, servicing the East Coast of Australia. Through the years, H E Silos remains to provide our customers with a leading edge in grain storage and technology. H E Silos has many options that will enhance the longevity of grain storage through their innovative idea TICS® and aeration systems offering sales at a competitive and affordable price.

Steven Morrison

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We are a national dairy company with a long and proud history in Australia, a history that commenced with the opening of the Pauls milk factory on the banks of the Brisbane River back in the 1930s. More than 80 years on, we are now part of a global dairy organization that brings nutrition and wellness to people all over the world. We have great brands and great people. We continue to invest and expand in Australia, setting the benchmark for the dairy industry locally and playing an ever-increasing role in the export of dairy products into Asia.

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nbn was established in 2009 to design, build and operate Australia's new high-speed broadband network. Underpinned by a purpose to connect Australia and bridge the digital divide, nbn's key objective is to ensure all Australians have access to fast broadband as soon as possible, at affordable prices, and at least cost.

To achieve this objective, nbn has been structured as a wholesale-only, open access broadband network available on equivalent terms to all access seekers. This is intended to level the playing field in Australian telecommunications, creating real and vibrant competition within the industry.

Lalla Mackenzie

Senior National Stakeholder Relations Manager

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Santos

Santos is an Australian energy company, established in Adelaide in 1954 and is one of the country's leading suppliers of natural gas. In NSW, Santos is working to develop the Narrabri Gas Project, which could supply up to 50% of the natural gas used in NSW homes and businesses.

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SSAA NSW represents more than 56,000 individual members and operates a network of 49 Branches throughout the state, thus making it the largest organisations representing shooting and hunting in New South Wales.

With more than eighty percent of members involved in recreational hunting and pest management activities, SSAA NSW and its members already play an important role in pest animal management. SSAA NSW strongly believes that the use of volunteer shooters and hunters is an underutilised resource and this is where it, and its members can make a greater contribution to pest animal management.

Farmer Assist is just one SSAA initiative which has now been implemented in NSW following its success in other states such as Queensland, South Australia, Tasmania and Western Australia. It enables farmers to request assistance from SSAA members for individual or ongoing pest animal issues. Importantly, the control of who participates, when and where shooting activities occur and what pest animals are targeted *remains with the farmer.*

Diana Melham

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Telstra is Australia's leading telecommunications and technology company, offering a full range of communications services and competing in all telecommunications markets. In Australia, we provide 17.4 million mobile services, 6.8 million fixed voice services and 3.5 million retail fixed broadband services.

We believe the more connected people are, the more opportunities they have. That's why we help create a brilliant connected future for everyone, every day. That's why we build technology and content solutions that are simple and easy to use, including Australia's largest and fastest national mobile network. That's why we strive to serve and know our customers better than anyone else – offering a choice of not just digital connection, but digital content as well.

And that's why we have an international presence spanning over 20 countries. In the 21st Century, opportunity belongs to connected businesses, governments, communities and individuals.

As Australia's leading telecommunications and information services company, Telstra is proud to be helping our customers improve the ways in which they live and work through connection.

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RAMHP is a state-wide program for NSW. It is funded by the NSW Ministry of Health, Mental Health Branch under a funding agreement with the University of Newcastle, through its Centre for Rural and Remote Mental Health (CRRMH) based in Orange NSW.

RAMHP provides a range of information services to individuals, communities and service providers to link rural and remote people that may be struggling with their mental health to the help they need. This includes information on where to access services, how to keep mentally healthy, various training sessions, as well as the Glove Box Guide to Mental Health.

RAMHP Coordinators can be contacted during business hours in non-crisis situations to provide information on local mental health support services. Our Coordinators contact details are available on our website, www.ramhp.com.au

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Microsoft

Innovations in agricultural technology offer powerful tools that can revolutionize how the industry operates. Imagine a life on the land where objective data informs every decision.

Farmers no longer need to rely solely on their intuition, or chance the weather, when deciding to plant crops, irrigate the soil or control pests. Instead, they are free to run their enterprise from anywhere in the world, taking cues from in-field intelligence that is collected by robots, sensors and drones, and sent directly to their smartphone. In a world where the internet is ever-present and connectivity covers the farm, all aspects of production can be measured and optimised.

Microsoft's commitment to digital transformation within Australian agriculture begins with our trusted, flexible and open cloud platform. Our services span the full spectrum of business needs, including big data and advanced analytics tools, greater mobility for field personnel, and enhanced productivity and collaboration capabilities.

In addition, we are constantly working with leading systems integrators and independent software vendors with domain knowledge in agriculture to bring the most innovative solutions to market.

Microsoft has long been a trusted partner of Australia's agriculture sector. Learn how we can help your farm digitally transform. Visit microsoft.com.au/agriculture or call us on 1800 718 177.

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Maia Technology was founded in 2014 by a team of agriculture and IT professionals who are passionate about harnessing technology to benefit farmers and the land. The business is focused on helping farmers improve production and profitability in a sustainable way, by making it easy to use data to make better decisions. Our first product, MaiaGrazing is an online grazing management system, which helps farmers maximise their pastures and profits in the good times and reduces risks when it's tough. It enables farmers to make better pasture management decisions by capturing land, animal and rainfall information and providing an instant, real-time update on the farm's current and projected feed and stock position.

Maia Technology has also created an 'ecosystem' where third parties can collaborate to create their own apps using the Maia platform and data captured via MaiaGrazing, enabling a truly integrated and comprehensive solution for all graziers. Contact us now for a demonstration or sign up for a free 30-day trial via our website <http://maiatechnology.com.au/free-trial/>

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Advance Computing, based in Kyabram, Victoria contributes extensive farming know-how, as well as expertise in technology and systems integration, to maximise intelligence and efficiency of how farms work. Advance Computing uses proven Microsoft technology to deliver real time insights and visibility of whatever is being harvested, transported and processed, to maximise product quality and volumes, whilst reducing human, time and process inefficiencies. The goal is to create truly integrated and sustainable farming and manufacturing environments.

Today we operate where software development, products, support and training meet to provide a range of IT services Australia wide. We're passionate about regional areas and industries and proud of our northern Victoria location whilst competing on a national scale. We enjoy the challenge and take pride in the solution and contribution to your success. We do this by understanding your needs, committing to the task and delivering the best solution through information technology.

To find out more, visit www.acomputing.com.au

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